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7.#!0.2%7S%&30!;27!0&%>%/0/36:(I!B207:/#%!#1#370!B'&0#!?2%#!>%232&3B#P!0:2HP2H30!/3!
>%2P&B7/230!_#7I!/37#%#07/36:(I!P#1#:2>/36!B2&37%/#0I!'3P!0?'::#%!#B232?/#0I!@'B#!?&B.!
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P#1#:2>#P!B2&37%/#0!2%!$/66#%!#B232?/#00!5!B:20#!07&P(!2@!7.#!P#7#%?/3'370!2@!7.#0#!
'P1#%0#!?'B%2#B232?/B!2&7>&7!B2070!%#1#':0!0#1#%':!/37#%#07/36!>'77#%300![2&37%/#0!H/7.!'!
./6.#%!:/7#%'B(!%'7#I!$#77#%!/307/7&7/230I!./6.#%!>#%!B'>/7'!/3B2?#I!./6.#%!P#6%##!2@!
2>#33#00!72!7%'P#I!'3P!./6.#%!:#1#:0!2@!621#%3?#37!0>#3P/36!'%#!$#77#%!'$:#!72!H/7.07'3P!
7.#!/3/7/':!P/0'07#%!0.2BW!'3P!>%#1#37!@&%7.#%!0>/::21#%0!/372!7.#!?'B%2S#B232?(0!-.#0#!'::!
0&66#07!'3!/3B%#'0#P!'$/:/7(!72!?2$/:/Z#!%#02&%B#0!@2%!%#B2307%&B7/230!"/3'3B/':!B23P/7/230!
':02!0##?!72!$#!2@!/?>2%7'3B#`!B2&37%/#0!H/7.!?2%#!@2%#/63!#UB.'36#!%#0#%1#0I!'3P!./6.#%!
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; '7&%':!P/0'07#%0!.'1#!%#0&:7#P!/3!0/63/@/B'37!#B232?/B!'3P!.&?'3!:200!@2%!?/::#33/'0!
D'c2%!%#B#37!B'7'07%2>./B!#1#370! d !0&B.!'0!7.#!=#B#?$#%!)**C!70&3'?/!P/0'07#%!/3!7.#!
93P/'3!aB#'3I!7.#!Q'W/07'3/!\'0.?/%!#'%7.e&'W#!2@!aB72$#%!)**T!'3P!7.#!M#>7#?$#%!
)**T!/3&3P'7/23!2@!;#H!a%:#'30!@2::2H/36!.&%%/B'3#!\'7%/3'!d!.'1#!$%2&6.7!7.#!.&?'3!
'3P!?'7#%/':!B207!2@!7.#0#!B%/0#0!72!7.#!@2%#@%237!2@!>&$:/B!'77#37/23!H2%:PH/P#0!!
! ; '7&%':!P/0'07#%0!':02!@/6&%#!>%2?/3#37:(!/3!P/0B&00/230!23!@&7&%#!>%#>'%#P3#00I!
#0>#B/'::(!/3!%#:'7/23!72!7.#!#1/P#37!H'%?/36!2@!7.#!>:'3#7!'3P!7.#!'77#3P'37!B.'36#0!/3!
7.#!>'77#%30!2@!B:/?'7/B!#1#370!7.'7!'%#!>%#P/B7#P!72!'BB2?>'3(!0&B.!H'%?/36!,9Q[[I!
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:207!7.#/%!.2?#0!2%!:/1#:/.22P0!2%!.'1#!0&@@#%#P!27.#%!P'?'6#!g'0!'!%#0&:7!2@!'!3'7&%':!
P/0'07#%!h!9;i0!-./0!B237/3&#0!'3!&>H'%P!7%#3P!21#%!7.#!>'07!0#1#%':!P#B'P#0!'3P!
%#>%#0#370!'!@2&%S@2:P!'33&':!/3B%#'0#I!23!'1#%'6#I!@%2?!7.#!P#B'P#!2@!7.#!RJ+*0j!
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P/0'07#%0!/3!7.#!RJJ*0I!B2?>'%#P!H/7.!)!?/::/23!/3!7.#!RJ+*0!d!7.#!3&?$#%!2@!>#2>:#!
'@@#B7#P!.'0!%/0#30!a1#%!7.#!>'07!P#B'P#I!7.#!727':!'@@#B7#P!$(!3'7&%':!P/0'07#%0!.'0!7%/>:#P!
72!)!$/::/230j!,9^9;I!)**T80!-.#%#@2%#I!?&B.!%#0#'%B./3!$27.!7.#!02B/':!'3P!3'7&%':!
0B/#3B#0!.'0!$##3!P#127#P!72!/3B%#'0/36!2&%!'$/:/7(!72!>%#P/B7!P/0'07#%0I!>%#>'%#!@2%!7.#?!
'3P!?/7/6'7#!7.#/%!B2070)![&%/2&0:(I!@#H!#B232?/070!>'%7/B/>'7#!/3!P#1#:2>/36!7./0!
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5:?207!'::!7.#!B&%%#37!%#0#'%B.!23!7.#!72>/B!@2B&0#0!23!P/0'07#%0!*ex ante*I '0!/0!P23#!/3!7.#!:'%6#!>%#>'%#P3#00!:/7#%'7&%#!7.'7!'/?0!72!P#0B%/$#!.2H!02B/#7/#0!0.2&:P!$#77#%!>%#>'%#!7.#?0#:1#0!72!7.#!230#7!2@!P/0'07#%0!'3P!%#P&B#!7.#!P/%#B7!P''?'6#!7.#(!B'&0#0!93!B237%'07I!H#!@2B&0!23!7.#!3'7&%':!P/0'07#%0k!*ex post*!/?>'B7!23!7.#!?'B%2S#B232?(0!E#!?#'0&%#!'3P!#07/?'7#!7.#!B2070!2@!7.#0#!B%/0#0!/3!7#%?0!2@!@2%623#!>%2P&B7/23I!'3P!&0/36!'!B2?>%#.#30/1#!/37#%3'7/23':!?'B%2#B232?/B!>'3#:!P'7'0#7I!H#!B%/7/B'::(!#U'?/3#!0#1#%':!.(>27.#0#0!%#6'%P/36!7.#!P#7#%?

7.#0#!0.2BW0!,#060I!-2H30#3PI!RJJC`!Q'U023I!RJLJ`!'3P!FP%(I!RJJC80!-.#!0#B23P!#U/07/36!
07%'3P!#U'?/3#0!0>#B/@/B!B'0#!07&P/#0!S!P/0'07#%!#1#370!S!0&B.!'0!7.#!P#1'07'7/36!.&%%/B'3#!
D/7B.!/3!G23P&%'0I!'3P!#07/?'7#0!02?#!2@!7.#!0>#B/@/B!B2070!'3P!B230#e&#3B#0!2@!7.20#!
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/307/7&7/23':!B.'%'B7#%/07/B0!'3P!>2:/B(!B.2/B#0!?'(!.'1#!'3!/?>'B7!23!7.#!
?'B%2#B232?/B!B230#e&#3B#0!$(!0.'>/36!7.#!/3P/1/P&':!.2&0#.2:P0k!P#B/0/230!@2::2H/36!
P/0'07#%00!-.#!0#B23P!07%'3P!/0!?2%#!P/%#B7:(!%#:#1'37!'0!'!02&%B#!@2%!2&%!.(>27.#0#00!-.#!
P/@@/B&:7(!/3!c&P6/36!7.#!6#3#%':!'>>:/B'$/:/7(!2@!7.#!@/3P/360!%#>2%7#P!/3!7.#0#!B'0#!
07&P/#0I!.2H#1#%I!/0!>'%7!2@!7.#!c&07/@/B'7/23!@2%!2&%!B2?>'%'7/1#!H2%W0!a&%!@/3P/360!?'(!
>%21/P#!/3P/B'7/23!2@!'3(!6#3#%':!B23B:&0/230!7.'7!27.#%H/0#!B'3!23:(!$#!P#%/1#P!H/7.!'!
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50!@'%!'0!H#!W32HI!7.#%#!'%#!23:(!1#%(!@#H!>'>#%0!7.'7!#U'?/3#!'3(!
?'B%2#B232?/B!@B#7!2@!3'7&%':!P/0'07#%0!&0/36!'!?&:7/SB2&37%(I!?&:7/S#1#37!@%'?#H2%W0!
-.#0#!'%#!$%/#@:(!P/0B&00#P!$#:2HI!7.2&6.!323#!2@!7.#?!'77#?>70!72!'30H#%!7.#!e&#07/230!
H#!>&%0&#!.#%#'@7#%0!-.#!@/%07!%#B#37!'77#?>7!72!#?>/%/B'::(!P#0B%/$#!?'B%2S'0>#B70!2@!
3'7&%':!P/0'07#%0!/0!5:$':'S]#%7%'3P!,RJJV80!93!7./0!0#?/3':!?2326%'>.I!5:$':'S]#%7%'3P!
P#1#:2>0!'3!'3':(7/B':!?2P#:!2@!P/0'07#%!2BB&%%#3B#!'3P!%#'B7/23!'3P!B2::#B70!P'7'!23!'!
0#7!2@!P/0'07#%!#1#3704!)L!P/0'07#%0!/3!)K!B2&37%/#0!P&%/36!RJK*SRJ+J0!]'0#P!23!$#@2%#S
'@7#%!07'7/07/B':!'3':(0/0I!.#!@/3P0!7.'7!m=Q!/3B%#'0#0I!/3@:'7/23!P2#0!327!B.'36#I!B'>/7':!
@2%?'7/23!/3B%#'0#0I!'6%/B&:7&%':!'3P!B2307%&B7/23!2&7>&7!/3B%#'0#I!7.#!7H/3!P#@/B/70!
/3B%#'0#!,7.#!7%'P#!P#@/B/7!0.'%>:(8I!%#0#%1#0!/3B%#'0#I!$&7!32!P/0B#%3/$:#!/?>'B7!23!7.#!

#UB.'36#!%'7#!/0!2$0#%1#P0!-.#!>'77#%30!2@!230#7!'3P!%#B21#%(!2$0#%1'$:#!/3!7./0!P'7'0#7!
'%#!7.#3!P#0B%/$#P!H/7.!'!0>#B/':!#?>.'0/0!23!7.#!>2:/7/B':!#B232?(!'0>#B70!2@!7.#!#1#370!
7.#?0#:1#00!^'0?&00#3!,)**C8!B23P&B70!'!0/?/:'%!7'$&:'7/23!2@!7.#!P'7'!@2%!['%/$$#'3!
90:'3P00!-2:!'3P!Y##W!,RJJJ8!0&%1#(!7.#!:/7#%'7&%#!'0!@'%!$'BW!'0!7.#!RJK*0I!'3P!'%6&#!7.'7!
7.#!>20/7/1#!#@@#B7!23!m=Q!B'3!%#'P/:(!$#!#U>:'/3#P!0/3B#!P/0'07#%0!P#07%2(!7.#!B'>/7':!
072BWI!H./:#!7.#!m=Q!?#'0&%#!@2B&0#0!23!7.#!@:2H!2@!3#H!>%2P&B7/230!-.#(!#?>.'0/Z#!
7.#!/3B#37/1#0!@2%!0'1/36!@2%!'3P!/31#07/36!/3!P/0'07#%!?/7/6'7/23!'3P!%#B21#%(!#@@2%700!93!
'::!7.#0#I!7.#!#?>/%/B':!H2%W!/0!:'%6#:(!$'0#P!23!'!$#@2%#S'@7#%!&3/S1'%/'7#!'3':(0/0!2@!'!0#7!
2@!?'B%2#B232?/B!1'%/'$:#0!@2%!'!0?'::!0#7!2@!P/0'07#%!#1#370!,B.20#3!$(!7.#!'&7.2%0!
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MW/P?2%#!'3P!-2('!,)**)8!#U'?/3#!7.#!:236S%&3!/?>'B7!2@!3'7&%':!P/0'07#%0!23!
6%2H7.0!-.#(!B2&37!7.#!@%#e&#3B(!2@!3'7&%':!P/0'07#%0!@2%!7.#!RJK*SRJJ*!>#%/2P!@2%!#'B.!
B2&37%(!,32%?':/Z#P!$(!:'3P!0/Z#8!'3P!>&%0&#!'3!#?>/%/B':!/31#07/6'7/23!2@!7.#!B2%%#:'7/23!
2@!7./0!?#'0&%#!72!'1#%'6#!?#'0&%#0!2@!#B232?/B!6%2H7.I!>.(0/B':!'3P!.&?'3!B'>/7':!
'BB&?&:'7/23!'3P!727':!@'B72%!>%2P&B7/1/7(!@2%!7./0!V*!(#'%0!>#%/2P0!MW/P?2%#!'3P!-2('k0!
,)**)8!>'>#%!/31#07/6'7#0!:236S%&3!7%#3P0!,'1#%'6#08!/3!B237%'07!H/7.!2&%!'/?!2@!
P#0B%/$/36!7.#!0.2%7S%&3!P(3'?/B0!2@!7.#!?'B%2S#B232?(!@2::2H/36!P/0'07#%00!Y236S%&3!
'3':(0/0!%'/0#0!e&#07/230!2@!#3P26#3#/7(!/3!P/0'07#%!/?>'B7!7.'7!'%#I!72!'!:'%6#!#U7#37I!327!
%#:#1'37!@2%!7.#!0.2%7S%&30[V]!"&%7.#%?2%#I!7.#/%!&0#!2@!'!B%200!0#B7/23!/0!B23B#>7&'::(!'3P!
#?>/%/B'::(!1#%(!P/@@#%#37!@%2?!2&%!%#:/'3B#!23!'!>'3#:!@%'?#H2%W0!

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93!7.#!>'>#%!B:20#07!72!2&%0!/3!/70!/37#%#07I!^'PP'7Z!,)**+8!/31#07/6'7#0!7.#!#U7#%3':!02&%B#0!2@!2&7>&7!12:'7/:/7(!/3!:2H!/3B2?#!P#1#:2>/36!B2&37%/#00!F0/36!'!n5^!'>>%2'B.I!7.#!>'>#%!'3':(0#0!7.#!B237%/$&7/23!2@!1'%/2&0!#U7#%3':!0.2BW0I!3'7&%':!P/0'07#%0!'?236!7.#?I!/3!#U>:'/3/36!2&7>&7!@:&B7&'7/2300!"2%!2&%!>&%>20#0I!^'PP'7Zk0!,)**+8!@/3P/36!7.'7!3'7&%':!P/0'07#%0!P2!.'1#!'3!'P1#%0#!0.2%7S%&3!/?>'B7!23!2&7>&7!P(3'?/B0!/0!2@!/37#%#0700C!^'PP'7Zk0!,)**+8!@2B&0!23!0#1#%':!7(>#0!2@!#U7#%3':!0.2BW0I!'3P!/70!n5^!'>>%2'B.I!>%#B:&P#!/7!@%2?!'30H#%/36!7.#!1'%/2&0!e&#07/230!>20#P!.#%#!H/7.!%#0>#B7!72!7.#!P#7#%?/3'370!2@!7.#!2$0#%1#P!2&7>&7!P#B:/3#0!@2::2H/36!P/0'07#%00!

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-.#!P'7'!23!3'7&%':!P/0'07#%0!'3P!7.#/%!.&?'3!/?>'B7!'%#!P2B&?#37#P!/3!7.#!ADS=5-!P'7'$'0#!H/7.!P'7'!B2::#B7#P!$(!7.#![#37%#!@2%!^#0#'%B.!23!7.#!A>/P#?/2:26(!2@!=/0'07#%0!,[^A=80T!-.#!ADS=5-!P'7'$'0#!.'0!H2%:PH/P#!B21#%'6#I!'3P!B237'/30!P'7'!23!7.#!2BB&%%#3B#!'3P!#@@#B70!2@!3'7&%':!P/0'07#%0!@%2?!RJ**!72!7.#!>%#0#370!-.#!P'7'$'0#!/0!B2?>/:#P!@%2?!1'%/2&0!02&%B#0I!/3B:&P/36!F;!'6#3B/#0I!323S621#%3?#37':!2%6'3/Z'7/230I!/30&%'3B#!B2?>'3/#0I!%#0#'%B.!/307/7&7/230!'3P!>%#00!'6#3B/#00!-.#!ADS=5-!P'7'!/0!>&$:/B:(!'1'/:'$:#!23![^A=00!H#$!0/7#!'74!HHH0B%#P0$#0!

[^A=!P#@/3#0!'!P/0'07#%'0!'!3'7&%':!0/7&'7/23!2%!#1#37!H./B.!21#%H.#:?0!:2B':!B'>'B/7(I!3#B#00/7'7/36!'!%#e&#07!@2%!#U7#%3':!'00/07'3B#0!"2%!'!P/0'07#%!72!$#!#37#%#P!/372!7.#!ADS=5-!P'7'$'0#!'7!:#'07!23#!2@!7.#!@2::2H/36!B%/7#%/'!?&07!$#!@&:@/::#P4!,R8!R*!2%!?2%#!>#2>:#!%#>2%7#P!W/::#P`!,)8!R**!>#2>:#!%#>2%7#P!'@@#B7#P`!,V8!P#B:'%'7/23!2@!'!07'7#!2@!

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? #%6#3B(`!2%!,C8!B'::!@2%!/37#%3'7/23':!'00/07'3B#0[K]! - .#0#!P/0'07#%0!B'3!$#!.(P%2S

?#7#2%2:26/B':!P/0'07#%0 /3B:&P/36!@:22P0I!H'1#!0&%6#0I!072% ? 0I!P%2&6.70I!:'3P0:/P#0!'3P!

'1':'3B.#0`!6#2>.(0/B':!P/0'07#%0 #'%7.e&'W#0I!70&3' ? /0!'3P!12:B'3/B!#%&>7/230`!'3P!

$/2:26/B':!P/0'07#%0 B21#%/36!#>/P# ? /B0!'3P!/30#B7!/3@#07'7/230!,7.#0#!'%#! ? &B.! ? 2%#!

/3@%#e&#3780!

- .#!' ? 2&37!2@!P' ? '6#!%#>2%7#P!/3!7.#!P'7'$'0#!B230/070!23:(!2@!P/%#B7!P' ? '6#0!

,#060!P' ? '6#!72!/3@%'07%&B7&%#I!B%2>0I!.2&0/368!'3P!P2!327!/3B:&P#!7.#!/3P/%#B7!2%!

0#B23P'%(!P' ? '6#0!h!'3!'77# ? >7!72!#07/ ? '7#!7.#0#!0#B23P'%(!#@@#B70!/0I!/3!>'%7I!2&%!'/ ? !

.#%#0! E #!&7/:/Z#!7.%##!%#>2%7#P! ? #'0&%#0!2@!7.#! ? '63/7&P#!2@!7.#!P/0'07#%4!,R8! - .#!3& ? $#%!

2@!>#2>:#!W/::#P!,=\9Y8`!,)8!7.#!3& ? $#%!2@!>#2>:#!'@@#B7#P!,=5""8`!'3P!,V8!7.#!' ? 2&37!

2@!P/%#B7!P' ? '6#!,==5D80!"2%!7.#!(#'%0!RJ+*S)**VI!H#!.'1#!P'7'!23!7.#!3& ? $#%!2@!

>#2>:#!W/::#P!@2%!T*+!P/0'07#%!#1#370I!7.#!3& ? $#%!2@!>#2>:#!'@@#B7#P!@2%!CKK!#1#370I!'3P!

7.#!' ? 2&37!2@!P' ? '6#!/3!C)L!#1#3700!

M/3B#!H#!>%#0& ? #!7.'7!7.#!/ ? >'B7!2@!'!0>#B/@/B!3'7&%':!P/0'07#%!23!7.#! ? 'B%2S

#B232 ? (!P#>#3P0!23!7.#! ? '63/7&P#!2@!7.#!P/0'07#%!%#:'7/1#!72!7.#!0/Z#!2@!7.#!#B232 ? (I!H#!

07'3P'%P/Z#!2&%!P/0'07#%! ? #'0&%#00! E #!P/1/P#!7.#! ? #'0&%#0!@2%!7.#!3& ? $#%!2@!>#2>:#!

W/::#P!2%!'@@#B7#P!$(!7.#!>2>&:'7/230/Z#!/3!7.#!(#'%!>%/2%!72!7.#!P/0'07#%!(#'%`!'3P!P/1/P#!

7.#!P/%#B7!B207! ? #'0&%#!2@!7.#!P/0'07#%!$(!7.#!:'07!(#'%k0!m=Q!,0/3B#!7.#!B&%%#37!(#'%k0!

>2>&:'7/23!'3P!m=Q!.'1#!$##3!'@@#B7#P!$(!7.#!P/0'07#%!/70#:@80!"&%7.#% ? 2%#I!0/3B#!/7!/0!

:/W#:(!7.'7!'!P/0'07#%!7.'7!2BB&%%#P!/3!X'3&'%(!2@!RJJT!H/::!.'1#!'!$/66#%!/ ? >'B7!23!7.#!

? 'B%2S#B232 ? (!/3!7.#!0' ? #!(#'%!7.'3!'!P/0'07#%!7.'7!2BB&%%#P!/3!=#B# ? $#%I!H#!H#/6.!

!!!

2&%! ? # '0&%#!$'0#P!23!7 . #! ? 237 . !/3!H . /B . !7 . #!P/0'07#%!2BB&%%#P!,2%!$#6'380+!M>#B/@/B'::(I!
7 . #!P/0'07#%! ? # '0&%#0!, DMS 8!H#!# ? >:2(!/3!2&%!0>#B/@/B'7/230!'%#!B':B&:'7#P!$'0#P!23!
7 . #!B207! ? # '0&%#!, DM 8!'3P!7 . #!230#7! ? 237 . !, OM 84!!

$$DMS = DM ,R) - OM 8 lR)$$!0! ! ! ! ,R8!

"%2 ? !7 . #!2&70#7I!/7!0 . 2&:P!$#!B:#'%!7 . '7!P2&$70!. '1#!$##3!#U>%#00#P!'$2&7!7 . #!
'BB&%'B(!2@!P'7'!23!3'7&%':!P/0'07#%0`!#0>#B/'::(!$#B'&0#!2@7#3!7 . #! ? 'c2%!02&%B#!2@!7 . #0#!
P'7'!,3'7/23':!621#%3 ? #3708! . '0!'3!/37#%#07!/3!/3@:'7/36!7 . #! ? # '0&%#P!/ ? >'B70! - . /0!
>%2$:# ? ! ? /6 . 7!$#!#0>#B/'::(!'B&7#!/3!P#1#:2>/36!B2&37%/#0!H . #%#!7 . #!%#>2%7#P! ? '63/7&P#!
? '(!. '1#!'3!/ ? >'B7!23!7 . #!' ? 2&37!2@!0&>>2%7!>:#P6#P!$(!7 . #!P232%!B2&37%/#0!'3P!
07'7/07/B':!B2::#B7/23!#@@2%70!'%#!:#00!7%'30>'%#370!_#7I!0/3B#!$/'0#0!0 . 2&:P!$(!0(07# ? /BI!
&0/36!P'7'!@%2 ? !23#!02&%B#!0 . 2&:P!>%21/P#!/3@2% ? '7/23!'$2&7!7 . #!%#:'7/1#! ? '63/7&P#!2@!
P/0'07#%0!'3P!0 . 2&:P!7 . &0!$#!'>>%2>%/'7#!@2%!7 . #!. (>27 . #0#0!H#!#U' ? /3#! . #%#0L!5! ? 2%#!
6#3#%':!>%2$:# ? !H/7 . !%#6'%P0!72!7 . #!%#:/'$/:/7(!2@! ? 'B%2#B232 ? /B!07'7/07/B0!/3!P#1#:2>/36!
B2&37%/#0! ? &07!':02!$#!'BW32H:#P6#P0! E #!'00& ? #!7 . /0!02&%B#!2@! ? /0S ? # '0&%# ? #37!72!$#!
&3$/'0#P0!!

= '7'!23!m=Q!6%2H7 . I!>#%!B'>/7'!/3B2 ? #!:#1#:0I! [Q9!/3@:'7/23I!&3# ? >:2(? #37!%'7#!
'3P!>2>&:'7/23I!'0!H#::!'0!7 . #!27 . #%! ? 'B%2#B232 ? /B!B237%2:!1'%/'$:#0I!B2 ? #0!>%/ ? '%/:(!
@%2 ? !7 . #! E 2%:P!] '3Wk0! E 2%:P!=#1#:2> ? #37!93P/B'72%00!] #B'&0#!2@!P'7'!'1'/:'$/:/7(!
B2307%'/370I!2&%!>'3#:!B21#%0!7 . #!(#'%0!RJ+*S)**V!@2%!'::!B2&37%/#0!@2%!H . /B . !P'7'!H'0!
'1'/:'$:#!/3!7 . #! E =90!"2%!7 . #!$#3B . ? '%W!0>#B/@/B'7/230!H#!. '1#!P'7'!@2%!R*J!B2&37%/#0!

!!!

,23!''1#%'6#!'$2&7!RT!''33&':!2$0#%1'7/230!>#%!B2&37%(80!AU'B7!P#7'/:#P!'%#!>%21/P#P!/3!7.#!P'7'!'>>#3P/U0!

-.#!P'7'!23!3'7&%':!P/0'07#%0!/0!P#0B%/$#P!/3!7'$:#0!R!'3P!)0!93!7'$:#!RI!H#!>%21/P#!7.#!?'/3!07''7/07/B':!B.'%'B7#%/07/B0!2@!7.#!V!?#'0&%#0!2@!/37#%#07`!7.#!?#'3I!07'3P'%P!P#1/''7/23I!?/3/?&?I!'3P!?'U/?&?0!93!7'$:#!)I!H#!P/1/P#!2&%!0'?>:#!$(!/3B2?#!:#1#:!'3P!%#6/23':!:2B'7/23!'3P!P#0B%/$#!7.#!?#'30I!?#P/'30I!'3P!3&?$#%!2@!2$0#%1'7/230!H#!.'1#!@2%!#'B.!%#6/230!"%2?!7./0!7'$:#I!H#!327#!7.'7!P/0'07#%0!'>>'%#37:(!'%#!0/63/@/B'37:(!?2%#!B207:(!@2%!P#1#:2>/36!B2&37%/#0!7.'3!7.#(!'%#!@2%!P#1#:2>#P!23#00J!=/0'07#%0!/3!M2&7.SI!M2&7.SA'07I!'3P!A'07!50/'!'%#!':02!?2%#!B207:(!,/3!$27.!.&?'3!:/@#!'3P!>%2>#%7(!P'?'6#8!7.'3!7.20#!2BB&%%/36!/3!7.#!D/PP:#!A'07I!'3P!Y'7/3!5?#%/B'0!-./0!?/6.7!$#!'7!:#'07!>'%7:(!''!%#0&:7!2@!7.#!./6.#%!>2>&:'7/23!P#30/7(!/3!50/'0!D2%#!07%/W/36!/0!7.#!P/@@#%#3B#!$#7H##3!/0:'3PS07'7#0!'3P!'::!27.#%!6#26%'>./B':!%#6/2300!90:'3P0!'%#!'>>'%#37:(!1#%(!1&:3#%'$:#!72!P/0'07#%0I!H/7.!B2070!72!:/@#I!7.#!3&?$#%!2@!>#2>:#!'@@#B7#PI!'3P!7.#!>%2>#%7(!P'?'6#!/3B&%%#P!'::!'%#I!23!'1#%'6#I!7H/B#!'0!:'%6#!'0!/3!'3(!27.#%!%#6/230!

!

! a&%!?'/3!'/?!.#%#!/0!72!P#0B%/$#!7.#!?'B%2S#B232?/B!B230#e&#3B#0!2@!3'7&%':!P/0'07#%00! E#!07'%7!$(!#U'?/3/36!7.#!?207!>'%0/?23/2&0!0>#B/@/B'7/234!

$$y_{iIt} = \alpha_i + \beta y_{iIt-R} + \gamma DMS_{iIt} + \phi X_{iI.} + \varepsilon_{it}$$! ! ,)8!

H.#%#! y_{iIt} /0!7.#!'33&':!m=Q!6%2H7.!%'7#I DMS_{iIt} /0!2&%!?#'0&%#!@2%!P/0'07#%!?'63/7&P#!P#0B%/$#P!/3!7.#!>%#1/2&0!0#B7/23I!'3P! $X_{iI.}$!'%#!B237%2:!1'%/'$:#0!B2??23:(!&0#P!/3!7.#!

!!!

0.2%7S%&3!6%2H7.!:/7#%'7&%#0!"2::2H/36!90:'?!,RJJT8!'3P!?207!0&$0#e&#37!#?>/%/B':!

?2P#:0!2@!0.2%7S%&3!m=Q!6%2H7.I!H#!'PP!72!7.#!0>#B/@/B'7/23!'!m=Q!6%2H7.!:'6!, y_{i1t-R} 80^R*!

[2&37%(S0>#B/@/B!#@@#B70!'%#!/37%2P&B#P!/3!2%P#%!72!'BB2&37!@2%!7.#!H/P#:(!1'%(/36!'1#%'6#!

6%2H7.!#U>#%/#3B#0!'?236!P/@@#%#37!B2&37%/#0!21#%!7.#!>'07!7H2!P#B'P#00!-./0!0#7&>!

#U>:/B/7:(!%#?21#0!7.#!B%200S0#B7/23':!:236S%&3!P/@@#%#3B#0!H./B.!H#%#!7.#!@2B&0!2@!

MW/P?2%#!'3P!-2('!,)**)80^RR!

93!2&%!#07/?'7#0!H#!@2::2H!'!>%2B#P&%#!@/%07!0&66#07#P!$(!G'&0?'3!'3P!-'(:2%!

,RJLR8!7.'7!7'W#0!/372!'BB2&37!7.#!$/'0!/3!#07/?'7/23!2@!>'3#:0!H/7.!>%#P#7#%?/3#P!'3Pl2%!

#3P26#32&0!1'%/'$:#00^R)!-.#!G'&0?'3S-'(:2%!7.%##S07#>!#07/?'7/23!?#7.2P2:26(!/0!'3!

/307%&?#37':!1'%/'$:#!#07/?'72%!7.'7!7'W#0!/372!'BB2&37!7.#!>200/$:#!B2%%#:'7/23!$#7H##3!7.#!

P/07&%$'3B#!7#%?!'3P!7.#!1'%/'$:#0!0>#B/@/#P!'0!>%#P#7#%?/3#Pl#3P26#32&00!-.#!#07/?'7#P!

#e&'7/23!/0!7.&04!

$$y_{i1t} = \alpha_i + \beta y_{i1t-R} + \gamma DMS_{i1t} + \phi^{R} X^{R}_{i1\bullet} + \phi^{)} X^{)}_{i1\bullet} + \varepsilon_{it}$$! ,V8!

H.#%#! $X^{R}_{i1\bullet}$!'%#!7.#!B237%2:!1'%/'$:#0!'00&?#P!72!$#!,H#'W:(8!#U26#32&0!'3P! $X^{)}_{i1\bullet}$!'%#!

'00&?#P!72!$#!>%#P#7#%?/3#Pl#3P26#32&0!'3P!7.&0!B2%%#:'7#P!H/7.!7.#!B2&37%(!0>#B/@/B!

#@@#B700!m/1#3!7.#!B2307%&B7/23!2@!2&%!P/0'07#%!1'%/'$:#!'0!%'7/2!2@!7.#!>%#1/2&0!(#'%k0!

P2?#07/B!>%2P&B7I!7./0!1'%/'$:#!/0!B:#'%:(!>%#P#7#%?/3#P`!H#!7.&0!B:'00/@(!/7!'0!0&B.0^RV!

! 93!7.#!@/%07!07#>I!#07/?'7#0!@%2?!'!B2&37%(S@/U#PS#@@#B70!?2P#:!'%#!#?>:2(#P!72!

2$7'/3!B230/07#37!$&7!/3#@@/B/#37!#07/?'7#0!@2%!7.#!1'%/'3B#!B2?>23#370!@2%!7.#!

!!!

B2#@@/B/#370! 2@! 7.#! 7/?#S1'%(/36! 1'%/'$:#00! 93! 7.#! 0#B23P! 07#>I! '3! "mYM! >%2B#P&%#! /0!
#?>:2(#P!72!2$7'/3!1'%/'3B#0!@2%!7.#!7/?#S/31'%/'37!1'%/'$:#00!-.#!7./%P!07#>!/0!'!H#/6.7#P!
9n!#07/?'7/23!&0/36!P#1/'7/23!@%2?!?#'30!2@!:'66#P!1':&#0!2@!7.#!7/?#S1'%(/36!1'%/'$:#0!
'0!/307%&?#3700!9P#37/@/B'7/23!/3!7.#!G'&0?'3S-'(:2%!>%2B#P&%#!%#e&/%#0!7.'7!7.#!3&?$#%!
2@! #U26#32&0! 1'%/'$:#0! $#! '7! :#'07! '0! :'%6#! '0! 7.#! 3&?$#%! 2@! 7/?#S/31'%/'37!
>%#P#7#%?/3#Pl#3P26#32&0!1'%/'$:#00!-.#!#U26#3#/7(!'00&?>7/23!%#e&/%#0!7.'7!7.#!?#'30!
2@!7.#!#U26#32&0!1'%/'$:#0!, $\overline{X}_i^R$ 8!H/::!$#!&3B2%%#:'7#P!H/7.!7.#!B2&37%(!#@@#B70!, α_i 80$^{RCI!RT}$!

-.#!G'&0?'3S-'(:2%!?#7.2P2:26(!/0!/37#3P#P!72!21#%B2?#!7.#!>200/$:#!
B2%%#:'7/23!$#7H##3!7.#!B2&37%(!0>#B/@/B!#@@#B70!'3P!7.#!/3P#>#3P#37!1'%/'$:#0!/3!'!>'3#:!
0#7S&>!7.'7!'%/0#0!$#B'&0#!2@!#3P26#3#/7(!2@!02?#!2@!7.#!B237%2:!1'%/'$:#00!_#7I!/3!2%P#%!72!
P#%/1#!'3(!B'&0':!/3@#%#3B#0!23!7.#!#@@#B7!2@!7.#!P/0'07#%!1'

'3P!MW/P ? 2%#!'3P!-2('I!)**)80[RK]!-2!1#%/@(!7.'7!7.#!H'(!H#!B2307%&B7!7.#!P/0'07#%!
?#'0&%#!&0/36!:'66#P!m=Q!:#1#:0!,0##!#e0!R8!P2#0!327!/30#%7!'3(!#3P26#3#/7(!/372!2&%!
?#'0&%#!H#!':02!%&3!7.#!0'?#!0>#B/@/B'7/230!&0/36!'!$/3'%(!/3P/B'72%!2@!P/0'07#%!
2BB&%%#3B#!'3P!@/3P!7.#!e&':/7'7/1#!%#0&:70!/P#37/B':0!5!@&%7.#%!/3@2%?':!7#07!2@!7.#!
#U26#3#/7(!'00&?>7/23!/0!72!B2?>'%#!7.#!P/07%/$&7/23!2@!7.#!/3P#>#3P#37!1'%/'$:#0!@2%!7.#!
P/0'07#%!'3P!32SP/0'07#%!2$0#%1'7/2300! E #!@/3P!32!07'7/07/B'::(!2$0#%1'$:#!P/@@#%#3B#!/3!
7.#/%!?#'300!

!

-.#!>%#:/?/3'%(!%#0&:70!>%#0#37#P!/3!7'$:#!VI!H/7.2&7!7.#!B237%2:!1'%/'$:#0I!>2/37!72!
7H2!6#3#%':!B23B:&0/2300!-.#%#!/0!32!#1/P#3B#!2@!'3(!B2%%#:'7/23!$#7H##3!7.#!P/0'07#%!
>2>&:'7/23!1'%/'$:#0!,3&?$#%!W/::#P!2%!'@@#B7#P8!'3P!m=Q!6%2H7.!,7'$:#!V!B2:&?30!)!q!
V80!G2H#1#%I!H#!2$7'/3!07%236!/3P/B'7/23!7.'7!7.#!'?2&37!2@!>%2>#%7(!P''?'6#!/3B&%%#P!
P&%/36!7.#!P/0'07#%!/0!'!3#6'7/1#!P#7#%?/3'37!2@!m=Q!6%2H7.!>#%@2%?'3B#0!-./0!/0!327!'3!
/37&/7/1#!%#0&:7I!$&7!/0!1#%(!%2$&070!E #!.(>27.#0/Z#!7.'7!7.#!%#'023!@2%!7./0!/0!7.'7!7.#!
0.2%7S7#%?!/?>'B7!2@!'!P/0'07#%!/0!B'&0#P!?207:(!$(!P''?'6#!72!7.#!B'>/7':!072BWI!72!
P#:/1#%(!'3P!7%'30>2%'7/23!0(07#?0I!'3P!27.#%!/3@%'07%&B7&%#0!a3!7.#!27.#%!.'3PI!7.#!
.&?'3!B207!.'0!'3!/?>'B7!H./B.!/0!?&B.!?2%#!:236!7#%?!/3!3'7&%#!'3P!?'(!23:(!$#!
07'7/07/B'::(!2$0#%1'$:#!/3!:236S7#%?!6%2H7.!0>#B/@/B'7/230!'0!/3!MW/P?2%#!'3P!-2('!

!!!

,)**)80! E #!':02!@/3P!7.'7!:'%6#%!P/0'07#%0I!2%!7.20#!7.'7!.'>>#3!#'%:/#%!/3!7.#!(#'%I!.'1#!'!

?2%#!'P1#%0#!'@@#B7!,7'$:#!V!B2:&?3!R80R+!

-2!@&%7.#%!/31#07/6'7#!H.#7.#%!7.#%#!'%#!'3(!%#'0230!72!0&0>#B7!7.#!H'(!H#!

B2307%&B7#P!7.#!P'?'6#!1'%/'$:#0!B%#'7#P!'3(!#3P26#3#/7(!>%2$:#?I!H#!B231#%7!7.#!

P/0'07#%!?#'0&%#0!H#!.'1#!/372!$/3'%(!/3P/B'72%0!,RrP/0'07#%I!*r32!P/0'07#%8!72!#U'?/3#!

H.#7.#%!7./0!B.'36#0!2&%!%#0&:700RL!56'/3I!H#!@/3P!'!0/63/@/B'37!B2#@@/B/#37!@2%!7.#!P'?'6#!

1'%/'$:#!/3!7.#0#!0>#B/@/B'7/230!,7'$:#!V!B2:&?30!CSK80!

;#U7I!H#!#U'?/3#!0>#B/@/B'7/230!7.'7!':02!/3B:&P#!27.#%!B237%2:!1'%/'$:#0!

B2??23:(!@2&3P!/3!7.#!#?>/%/B':!6%2H7.!:/7#%'7&%#0!-.#!'PP/7/23':!P#7#%?/3'370!2@!2&7>&7!

/3!7./0!?2P#:!'%#!'!0#7!2@!P2?#07/B!>2:/B(I!07%&B7&%':I!'3P!#U7#%3':!@'B72%0I!'0!H#::!'0!

B2&37%(S0>#B/@/B!#@@#B70!'3P!7.#!:'66#P!2&7>&7!6%2H7.!':%#'P(!/3B:&P#P!/3!7.#!

0>#B/@/B'7/230!>%#0#37#P!/3!7'$:#!V0!-.#!P2?#07/B!>2:/B(!@'B72%0!'%#!B.'36#0!/3!

621#%3?#37!$&P6#7!0&%>:&0#0I!/3@:'7/23I!/31#07?#37I!'3P!B%#P/7!6%2H7.0!AU7#%3':!@'B72%0!

/3B:&P#!7.#!B&%%#37!'BB2&37!'3P!@2%#/63!P/%#B7!/31#07?#37!/3@:2H0`!'3P!7.#!07%&B7&%':!

@'B72%0!H#!B230/P#%!'%#!7.#!2>#33#00!2@!7.#!#B232?(!72!/37#%3'7/23':!7%'P#!,/?>2%7!%'7/28I!

'!?#'0&%#!2@!/307/7&7/23':!e&':/7(!'3P!'!$/3'%(!?#'0&%#!@2%!@/3'3B/':!B%/0#0010RJ!5::!2@!7.#!

1'%/'$:#0I!H/7.!7.#!#!#UB#>7/23!2@!@/3'3B/':lB'>/7':S@:2H0S072>!B%/0/0!?#'0&%#I!'%#!

/37%2P&B#P!H/7.!'!23#$(#'%!:'6!/3!2%P#%!72!B'>7&%#!7.#!P#:'(#P!%#0>230#!2@!2&7>&7!72!

?'B%2#B232?/B!P#1#:2>?#3700!AU'B7!P#7'/:0!23!?#'0&%#?#370!'3P!02&%B#0!'%#!/3B:&P#P!

/3!'!P'7'!'>>#3P/U0!

!!!

M/3B#!2&%!>%#:/ ? /3 '%(!/31#07/6 '7/23!/3!7 '$:#!V!23:(!(/#:P#P!0/63/@/B '37!%#0&:70!@2%!
7 .#!>%2>#%7(!P' ? '6#! ? #' 0&%#!2@!B%/0#0I!H#!@2B&0!23:(!23!7 ./0! ? #' 0&%#!/3!'::!7 .#!@2::2H/36!
0>#B/@/B '7/2300!93!2&%!$#3B . ? '%W!0>#B/@/B '7/23!,7 '$:#!C!B2:& ? 3!R8I!H#!/3B:&P#!7 .#!P/0 '07#%!
? #' 0&%#!' 3P!7 .#!27 .#%!1 '%/ '$:#0!>%#1/2&0:(!P#0B%/$#P0!" 2%!7 .#!B237%2:!1 '%/ '$:#0I!$#77#%!
/307/7&7/230I!:2H#%!B%#P/7!6%2H7 .I!' !./6 .#%!B&%%#37!' BB2&37!0&%>:&0I!:' %6#%!" =9!/3@:2H0!' 3P!
7 .#!' $0#3B#!2@!' !@/3 '3B/' :!B%/0/0!' %#!' ::!0/63/@/B '37:(!' 002B/' 7#P!H/7 .!./6 .#%!m=Q!6%2H7 .0!
Q '07!/31#07 ? #37!6%2H7 .I!7 .#!621#%3 ? #37!P#@/B/7I!7 .#!/3@:' 7/23!%' 7#I!2%!/ ? >2%70!P2!327!0## ? !
72!. '1#!' !P/0B#%3/$:#!/ ? >' B7!23!2&7>&7!>#%@2% ? ' 3B#!/3!2&%!0>#B/@/B '7/2300! E #!327#!7 . '7!
0/3B#!7 .#!P/0 '07#%! ? #' 0&%#0!' %#! ? 207!:/W#:(!07%236:(!#U26#32&0I!H#!' 3(H' (!P2!327!#U>#B7!
7 .#/%!#07/ ? ' 7#P!B2#@@/B/#370!72!$#!' @@#B7#P!$(!7 .#!/3B:&0/23!2@!7 .#0#!B237%2:0!,B2 ? >' %#!
7 '$:#!C!B2:& ? 3!R!72!7 '$:#!V!B2:& ? 3!R80!!

93!B2:& ? 30!)!' 3P!V!2@!7 '$:#!CI!H#!0>:/7!2&%!0' ? >:#!/372!P#1#:2>#P!B2&37%/#0!
,P#@/3#P!' 0!RJJ*! ? # ? $#%0!2@!7 .#! a A [=8!' 3P!P#1#:2>/36!B2&37%/#0!,7 .#!%#0780! - .#!
2$1/2&0!B23B:&0/23!/0!7 . '7!7 .#!3#6 '7/1#!/ ? >' B7!2@!3 '7&%':!P/0 '07#%0!23!7 .#! ? ' B%2S#B232 ? (!
/0!#37/%#:(!P&#!72!2&7>&7!P(3' ? /B0!/3!7 .#!P#1#:2>/36!B2&37%/#0!0' ? >:#0! - ./0!P#0B%/>7/23!
P2#0!327!' >>:(!72!P#1#:2>#P!B2&37%/#00! a 3#!>200/$:#!%#' 023!/0!7 .#!' ? >:(!P2B& ? #37#P!
' $/:/7(!2@!P#1#:2>#P!B2&37%/#0!72!>&%0&#!B2&37#%SB(B:/B ':!@/0B ':!' 3P! ? 23#7 '%(!>2:/B(!
@2::2H/36!' P1#%0#!0 .2BW0!h!' 3!' $/:/7(!7 . '7!P2#0!327!0## ? !72!$#!#3c2(#P!$(!:2H#%!/3B2 ? #!
B2&37%/#0!H .2!2@7#3!#3P!&>!>&%0&/36!>%2SB(B:/B ':!>2:/B/#0!/3!7 .#!@' B#!2@!#U7#%3 ':!0 .2BW00!

E #!@&%7 .#%!/31#07/6 '7#!H .#7 .#%!$/6!#B232 ? /#0!' %#! ? 2%#!2%!:#00!1&:3#%' $:#!72!7 .#!
/ ? >' B7!2@!3 '7&%':!P/0 '07#%00! E #!32H!0>:/7!7 .#!0' ? >:#!$(!7 .#! ? #P/' 3!0/Z#!2@!7 .#!#B232 ? (!
, ? #' 0&%#P!/3!B2307 '37! FMs80! E #!@/3PI! ? ' ($#!327!0&%>%/0/36:(I!7 . '7!0 ? ' ::!#B232 ? /#0!' %#!
? 2%#!1&:3#%' $:#!72!' 3!#1#37!2@!7 .#!0' ? #!0/Z#!,%#:' 7/1#!72!7 .#/%!0/Z#80! - ./0! ? ' (!$#!P&#!72!

7.#!@'B7!7.'7!0?'::#%!#B232?/#0!'%#!:#00!P/1#%0/@/#PI!'3P!7.#/%!'$/:/7(!72!H/7.07'3P!#U7#%3':!0.2BW0I!#0>#B/'::(!72!7.#/%!'6%/B&:7&%':!0#B72%I!/0!7.&0!P/?/3/0.#P0!E#!/31#07/6'7#!7.#0#!/00&#0!@&%7.#%!/3!7.#!3#U7!7'$:#00!

M/3B#!$(!/37%2P&B/36!7.#!P/0'07#%!1'%/'$:#0!0B':#P!$(!7.#!0/Z#!2@!#'B.!#B232?(!H#!?'(!.'1#!/37%2P&B#P!#3P26#3#/7(!/372!2&%!>%#@#%%#P!?#'0&%#I!H#!'77#?>7!72!#U'?/3#!7.#!%2$&073#00!2@!2&%!%#0&:70!&0/36!'327.#%!>%2U(!@2%!7.#!?'63/7&P#!2@!7.#!P/0'07#%0!93!>'%7/B&:'%I!H#!&7/:/Z#!7.#!23:(!7H2!?'63/7&P#!?#'0&%#0!7.'7!'%#!'1'/:'$:#!/3!7.#!ADS=5-!P'7'0#74!7.#!^/B.7#%!0B':#!?#'0&%#!@2%!#'%7.e&'W#0!'3P!7.#!H/3PS0>##P!,/3!W?!>#%!.2&%8!@2%!072%?00!E#!%#>#'7!7.#!0>#B/@/B'7/230!/3!B2:&?30!,R8S,V8!2@!7'$:#!V!$(!%#>:'B/36!7.#!P/0'07#%!1'%/'$:#!H/7.!7.#!^/B.7#%!0B':#!'3P!H/3PS0>##P!?#'0&%#00!-./0!/3@2%?'7/23!/0!23:(!'1'/:'$:#!@2%!'!0&$0#7!2@!2&%!P/0'07#%0!02!7.#!3&?$#%!2@!#1#370!/P#37/@/#P!/3!7.#!#07/?'7/23!/0!?2%#!:/?/7#P0!!

"2%!H/3PS0>##PI!H#!@/3P!32!#1/P#3B#!2@!'3(!B2%%#:'7/23!$#7H##3!H/3PS0>##P!'3P!2&7>&7!6%2H7.0!D'($#!7./0!/0!327!0&%>%/0/36!0/3B#!7.#!:2B'7/23!,B:20#!2%!@'%!@%2?!>2>&:'7#P!'%#'8I!'3P!7.#!'%#'!B21#%#P!$(!7.#!072%?!'%#!327!'BB2&37#P!@2%0)*!"2%!7.#!^/B.7#%!0B':#!?#'0&%#I!'!$#77#%!?#'0&%#!2@!P/0'07#%!?'63/7&P#I!H#!@/3P!%#0&:70!7.'7!'%#!0/?/:'%!72!2&%!>%#1/2&0!%#0&:70!@2%!7.#!P'?'6#!1'%/'$:#0!h!/0#0I!'!3#6'7/1#!'3P!07'7/07/B'::(!0/63/@/B'37!B2#@@/B/#37!0&66#07/36!'!3#6'7/1#!/?>'B7!23!m=Q!6%2H7.0!!

-.#!#B232?/B!/?>2%7'3B#!2@!7.#0#!07'7/07/B'::(!/P#37/@/'$:#!#@@#B70!/0!1#%(!%#'0!5!23#!07'3P'%P!P#1/'7/23!/3B%#'0#!/3!7.#!P/%#B7!P'?'6#0!2@!'!3'7&%':!P/0'07#%!/3!'!P#1#:2>/36!B2&37%(!H/::!%#P&B#!2&7>&7!6%2H7.!$(!'$2&7!J t 0!E#!2$7'/3!0/?/:'%!?'63/7&P#0!@2%!0?'::!

!!!

#B232?/#00!-.#!#@@#B7!23!P#1#:2>#P!B2&37%/#0!/0!07'7/07/B'::(!0/63/@/B'37!$&7!7.#!#B232?/B!/?>2%7'3B#!/0!23:(!?'%6/3':!H/7.!7.#!2$0#%1#P!/3B%#'0#!:2H#%!7.'3!R t 0!

-.#0#!/?>'B70!'%#!e&/7#!:'%6#I!'3P!'%#!H#::!$#(23P!H.'7!B2&:P!$#!>%#P/B7#P!@%2?!07'3P'%P!6%2H7.!?2P#:00! E #!0&0>#B7!7.'7!7.#!2%/6/30!2@!7.#!:'%6#!/?>'B70!H#!@2&3P!/0!7.#!P/0%&>7/230!7.'7!P/0'07#%0!B'&0#!72!:'$2%I!@/3'3B/':!'3P!2&7>&7!?'%W#700!M/3B#!P/0'07#%0!/37#%%&>7!B2??&3/B'7/23I!7%'30>2%'7/23!'3P!P#:/1#%(!0(07#?0I!'3P!P/1#%7!621#%3?#37!%#02&%B#0I!/7!?'(!$#!%#'023'$:#!72!#U>#B7!7.'7!'07'3P'%P!6%2H7.!?2P#:I!7.'7!/P#37/@/#0!P/0'07#%0!H/7.!P#07%&B7/23!2@!7.#!B'>/7':!072BWI!H/::!327!@&::(!B'>7&%#!7.#/%!/?>'B70!23!7.#!#B232?(0!!

93!@&%7.#%!0>#B/@/B'7/230I!H#!'/?!72!'30H#%!0#1#%':!e&#07/230!%#6'%P/36!7.#!P#7#%?/3'370!2@!7.#!2&7>&7!P#B:/3#0!/P#37/@/#P!/3!7.#!>%#1/2&0!7'$:#00!M>#B/@/B'::(I!H#!H2&:P!:/W#!72!#U'?/3#!H.#7.#%!/307/7&7/23':!'3P!07%&B7&%':!'0>#B70!2@!7.#!,Z_{iIt}8!2@!7.#!#B232?/#0!07%&BW!$(!P/0'07#%0!.'1#!'3(!$#'%/36!23!7.#!?'63/7&P#!2@!2&7>&7!P#B:/3#!7.'7!7(>/B'::(!@2::2H00! E #!7.&0!#07/?'7#!7.#!@2::2H/36!0>#B/@/B'7/234!

$$y_{iIt} = \alpha_i + \beta y_{iIt-R} + \gamma DMS_{iIt} + \delta, DMS_{iIt} \cdot Z_{iIt}8 + \tau Z_{iIt} + \phi X_{iIt-R} + \varepsilon_{it}$$! ! ,C8!

-.#!B2#@@/B/#37!23!7.#!/37#%'B7/23!2@!7.#!3'7&%':!P/0'07#%!?#'0&%#!'3P!7.#!/307/7&7/23':l07%&B7&%':!?'B%2#B232?/B!1'%/'$:#!,$\delta$8!H/::!P#@/3#!7.#!#@@#B7!2@!7.#0#!B.'%'B7#%/07/B0!23!7.#!?'63/7&P#!2@!7.#!2&7>&7!:2000)R!

! E #!P#0B%/$#!2&%!.(>27.#0#0!'3P!7.#!%#0&:70!B23B#%3/36!07%&B7&%':l%#':!B.'%'B7#%/07/B0!2@!7.#!#B232?(!/3!7'$:#!T!'3P!@/3'3B/':!B.'%'B7#%/07/B0!/3!7'$:#!K0! E #!@/%07!#U'?/3#!H.#7.#%!7.#!:#1#:!2@!.&?'3!B'>/7':!'@@#B70!7.#!/?>'B7!2@!'!@/3'3B/':!B%/0/00!97!/0!

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:/W#:(!7.'7!/3!#B232?/#0!/3!H./B.!7.#!:#1#:!2@!.&?'3!B'>/7':!/0!./6.#%I!7.#!/?>'B7!2@!:200!
2@!>.(0/B':!B'>/7':!23!7.#!?'B%2S#B232?(!H/::!$#!:2H#%0!E#!B23@/%?!7./0!/3!7'$:#!T!
B2:&?3!R!/3!H./B.!H#!/3B:&P#!7.#!:#1#:!2@!/::/7#%'B(!/37#%'B7#P!H/7.!2&%!P'?'6#!1'%/'$:#0!
E#!@/3P!7.#!B2#@@/B/#37!/0!3#6'7/1#!'3P!0/63/@/B'37!0&66#07/36!7.'7!B2&37%/#0!H/7.!./6.#%!
:#1#:!2@!/::/7#%'B(!H/::!#U>#%/#3B#!'!?2%#!'P1#%0#!'@@#B7!23!2&7>&7!6%2H7.!'0!'!%#0&:7!2@!'!
3'7&%':!P/0'07#%0))!

! 93!B2:&?30!)!'3P!V!2@!7'$:#!TI!H#!#U'?/3#!H.#7.#%!'!./6.#%!/307/7&7/23':!e&':/7(!
,'0!?#'0&%#P!/3!7.#!*Institutional Country Risk Guides*8!'3P!./6.#%!>#%!B'>/7'!/3B2?#!
:#1#:0!,/3!QQQs8!.'1#!'3(!/?>'B7!23!7.#!?'B%2SB207!2@!'!P/0'07#%0!E#!@/3P!7.'7!/3P##P!
$27./307/7&7/23':!07%#367.!'3P!./6.#%!>#%!B'>/7'!/3B2?#0!'%#!'002B/'7#P!H/7.!'!07'7/07/B'::(!
0/63/@/B'37!:2H#%!?'B%2#B232?/B!B2070!-.#!/?>2%'3B#!2@!621#%3/36!/307/7&7/230!B'3!$#!
'77%/$&7#P!#/7.#%!72!7.#!P/%#B7!#@@/B/#3B(!2@!7.#!>&$:/B!/37#%1#37/23!@2::2H/36!7.#!#1#37k0!
230#7I!2%!72!7.#!/3P/%#B7!/?>'B7!2@!'3!#@@/B/#37!621#%3?#37!%#0>230#!/3!0.'>/36!>%/1'7#!
0#B72%!%#0>230#!72!7.#!P/0'07#%0!a&%!B23B:&0/230!'$2&7!/3B2?#!:#1#:0!B2%%2$2%'7#!7.#!
2$0#%1'7/230!H#!?'P#!/3!7'$:#!C!%#6'%P/36!7.#!P/@@#%#3B#!/3!2&7>&7!P(3'?/B0!$#7H##3!
P#1#:2>#P!'3P!P#1#:2>/36!B2&37%/#00!-./0!%#0&:7!B'3!>:'&0/$:(!$#!'77%/$&7#P!':02!72!7.#!
H/P#%!P/1#%0/@/B'7/23!2$0#%1#P!/3!./6.#%S/3B2?#!B2&37%/#0!'3P!7.#/%!'$/:/7(!72!B2&37#%!
#U26#32&0!0.2BW0!H/7.!B2&37#%SB(B:/B':!@/0B':!>2:/B(!,H./:#!@/0B':!>2:/B(!/3!>22%#%!
B2&37%/#0!/0!7(>/B'::(!>%2SB(B:/B':80!

! E#!3#U7!7&%3!72!27.#%!07%&B7&%':!'0>#B70!2@!7.#!P2?#07/B!#B232?(!'3P!@/3P!7.'7!'!
$/66#%!621#%3?#37!,?#'0&%#P!'0!621#%3?#37!B230&?>7/23!'0!>#%B#37!2@!m=Q8!'3P!'!
./6.#%!:#1#:!2@!#U>2%70!,'0!>#%B#37!2@!m=Q8!'%#!$27.!'002B/'7#P!H/7.!'!:2H#%!?'B%2SB207!

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2@!'!3'7&%':!P/0'07#%0!] 27.!@/3P/360!'%#!>:'&0/$:#`!/7!/0!:/W#:(!7.'7!'!$/66#%!621#%3?#37!H/::!

$#!'$:#!72!?2$/:/Z#!?2%#!%#02&%B#0!?2%#!%'>/P:(!@2%!%#B2307%&B7/23I!'3P!7.'7!'!B2&37%(!

7.'7!/0!?2%#!2>#3!72!7%'P#!H/::!#U>#%/#3B#!'!0?'::#%!3#6'7/1#!0.2BW!72!7.#!P#?'3P!@2%!/70!

>%2P&B700![2&37%/#0!2>#3!72!7%'P#!?'(!':02!$#!?2%#!:/W#:(!%#B/>/#370!2@!:'%6#%!

/37#%3'7/23':!B'>/7':!/3@:2H0!72!'/P!/3!7.#!%#B2307%&B7/23!#@@2%70)V!

! 97!.'0!':02!$##3!.(>27.#0/Z#P!7.'7!6#26%'>./B':!:2B'7/23!?/6.7!$#!'!@'B72%!/3!

P#7#%?/3/36!7.#!?'B%2S#B232?/B!0#B23P'%(!B2070!2@!P/0'07#%00!"2%!#U'?>:#I!'!7%2>/B':!

B:/?'7#!?/6.7!$#!B23P&B/1#!72!0>%#'P/36!/3@#B7/2&0!P/0#'0#0!*ex post* '3P!7.&0!0:2H!P2H3!

7.#!%#B21#%(!>%2B#00`!#0>#B/'::(!H.#3!3##P#P!%#02&%B#0!.'1#!72!$#!0>#37!72!B2?$'7!7./0!

>200/$/:/7(0!E#!?#'0&%#!7.#!>#%B#37!2@!7.#!:'3P!'%#'!/3!#'B.!B2&37%(!H./B.!/0!/3!7.#!

7%2>/B0!,$#7H##3!7.#!-%2>/B!2@!['3B#%!'3P!7.#!-%2>/B!2@!['>%/B2%3!S!))0T!P#6%##0!32%7.!

'3P!02&7.I!%#0>#B7/1#:(80!a3B#!7./0!7%2>/B0!?#'0&%#!/0!/37#%'B7#P!H/7.!7.#!>%2>#%7(!P'?'6#!

1'%/'$:#I!H#!@/3P!#1/P#3B#!2@!7.#!2>>20/7#!#@@#B7!h!'!7%2>/B':!B2&37%(!/0!:/W#:(!72!

#U>#%/#3B#!./6.#%!6%2H7.!7.'3!23#!H./B.!/0!:2B'7#P!2&70/P#!7.#!7%2>/B0!@2::2H/36!'!

3'7&%':!P/0'07#%0!5!>27#37/':!#U>:'3'7/23!/0!7.#!6%#'7#%!'$/:/7(!2@!'6%/B&:7&%#!72!%#$2&3P!/3!

7%2>/B':!B:/?'7#0!,H.#%#!7.#%#!?'(!H#::!$#!V!B%2>!B(B:#0!>#%!(#'%80!!

"/3'::(I!0/3B#!/30&%'3B#I!B%#P/7I!'3P!@/3'3B/':!@:2H0!'::!>:'(!'!%2:#!/3!P/0'07#%!

%#B21#%(I!H#!#U'?/3#!H.#7.#%!@/3'3B/':!?'%W#7!B23P/7/230!?'77#%!@2%!7.#!B230#e&#3B#0!2@!

3'7&%':!P/0'07#%00!E#!07'%7!$(!#U'?/3/36!H.#7.#%!7.#!P#>7.!2@!7.#!@/3'3B/':!0(07#?!?'77#%0!

@2%!P/0'07#%!B2070!E#!>%2U(!7.#!@/3'3B/':!0(07#?!H/7.!7H2!?#'0&%#04!7.#!0/Z#!2@!7.#!

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P2 ? #07/B!072BW! ? '%W#7!,072BW! ? '%W#7!B'>/7':/Z'7/23!h!7'$:#!K!B2:& ? 3!R8!'3P!7.#!:#1#:!2@!
P2 ? #07/B!B%#P/7!,7'$:#!K!B2:& ? 3!)80! E #!@/3P!32!#1/P#3B#!7.'7!7.#!072BW! ? '%W#70!'%#!
/ ? >2%7'37!/3!/30&:'7/36!#B232 ? /#0!@%2 ? !7.#! ? 'B%2#B232 ? /B!/ ? >'B7!2@!P/0'07#%00! a 3!7.#!
27.#%!.'3PI!H#!P2!2$0#%1#!7.'7! ? 2%#!P2 ? #07/B!B%#P/7!'>>#'%0!72!%#P&B#!7.#!B2070!2@!
P/0'07#%0!/3!7#% ? 0!2@!@2%#623#!2&7>&7!6%2H7.0!!

E #!3#U7!#U' ? /3#!H.#7.#%!7.#!P#6%##!2@!2>#33#00!2@!7.#!B'>/7':!'BB2&37! ? '77#%0!
@2%!7.#!2&7>&7!P(3' ? /B0!@2::2H/36!7.#!P/0'07#%0!_'36!,)**K8!@/3P0!02 ? #!#1/P#3B#!2@!
B'>/7':!@:/6.7!@2::2H/36!P/0'07#%!#1#370!h!/3!./0!>'>#%4!.&%%/B'3#00! E #!7.#%#@2%#!/3B:&P#!'!
1'%/'$:#!7.'7! ? #'0&%#0!7.#!P#6%##!2@!*de jure* 2>#33#00!2@!7.#!B'>/7':!'BB2&370!-./0!
? #'0&%#!#U7#3P0!$#7H##3!S)0T!72!u)0T!'3P!/0!P#0B%/$#P!/3!P#7'/:!/3![./33!'3P!972!,)**K80!
D'($#!327!0&%>%/0/36:(!/3!:/6.7!2@!_'36k0!,)**K8!2$0#%1'7/230I!B2&37%/#0!H/7.!2>#3!
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02&%B#0!'3P! ? #'0&%#0!2>#33#00!$#7H##3!*SR**0!-./0! ? #'0&%#!1'%/#0!:#00!21#%!7/ ? #!7.'3!
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)**)!2%!)**V!'3P!H#::!$#:2H!7 . '7!#U>#%/#3B#P!@2::2H/36!7 . #!RJJL!B%/0/0!,P'7'!@%2 ? !7 . #!

*International Finance Statistics*80)C!97!'>>#'%0!7.'7!/3@:'7/23k0!12:'7/:/7(!/3!P#1#:2>/36!B2&37%/#0!?'W#0!/7!P/@@/B&:7!72!/P#37/@(!'3(!/?>'B7!2@!P/0'07#%00!!

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Variable:	Definition:	Source:
DDAMG	Damage from disaster (% of GDP)	EM-DAT and the WDI*
DAFFP	Number of people affected by disaster (% of population)	EM-DAT and the WDI
DKILP	Number of people killed by disaster (% of population)	EM-DAT and the WDI
WIND	Wind-speed for storms	EM-DAT
RICHTER	Richter scale magnitude for earthquakes	EM-DAT
GDPG	GDP growth	WDI
RR	Institutional strength	*International Country Risk Guides*
ILIT	Illiteracy (% of population)	WDI
CAPM1	*De jure* capital account openness index	Chinn and Ito (2006)
CAPM2	*De jure* capital account openness index	Edwards (2007)
GDPPC	GDP per capita (in constant 1995 US$)	WDI
GCON	Government consumption (% of GDP)	WDI
EXPORT	Exports of goods and services (% of GDP)	WDI
TROPIC	% of land area in the tropics	Gallup et al. (1998)
SMCG	Stock market capitalization (% of GDP)	World Bank's financial dataset
FOREX	Foreign exchange reserves (% of imports)	WDI
DOMCRE	Domestic credit in banking sector (% of GDP)	WDI
GCFGL	Gross capital formation (annual % growth)	WDI
DOMCREL	Domestic credit provided by banking sector (% of GDP)	WDI
CAL	Current account surplus (as % of GDP)	WDI
BUDGETL	Government budget surplus including grants (% of GDP)	WDI
INFLL	Inflation rate (CPI)	WDI
IMPGL	Imports (% of GDP)	WDI
FDIL	Foreign direct investment (as % of GDP)	WDI
SSHNG	Financial crisis	Honig (2005)

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	Crisis measure in monthly shares			Binary crisis		
Variable	(1)	(2)	(3)	(4)	(5)	(6)
DDAMG	-86.956** 2.054			-9.564*** 4.800		
DAFFP		0.477 0.841			0.314 0.833	
DKILP			743.336 0.775			0.314 0.833
GDPGL1	0.255*** 10.435	0.259*** 10.594	0.259*** 10.584	0.161*** 5.428	0.259*** 10.613	0.259*** 10.613
Observations	1574	1574	1574	1574	1574	1574
Adj-R^2	0.13	0.13	0.13	0.13	0.13	0.13
F-test	3.02	2.96	2.96	72.93	2.96	2.96

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Variable	(1) All	(2) OECD	(3) Developing	(4) Small Econ	(5) Big Econ	(6) All	(7) OECD	(8) Developing
DDAMG	-82.546* 1.927	0.62914*** 2.539	-84.894* 1.785	-89.579* 1.756	-44.231 0.142			
GDPGL1	0.174*** 5.884	0.325*** 4.267	0.181*** 5.391	0.143*** 3.481	0.306*** 6.735	0.176*** 5.928	0.294*** 3.838	0.183*** 5.446
RR	0.043*** 3.299	0.047* 1.745	0.073*** 4.174	0.072*** 3.407	0.041*** 2.719	0.044*** 3.353	0.043* 1.601	0.074*** 4.234
GCFGL	-0.002 0.274	-0.013 0.693	-0.003 0.364	-0.004 0.480	-0.002 0.187	-0.002 0.319	-0.008 0.418	-0.003 0.419
DOMCREL	-0.009** 2.175	-0.010** 2.373	0.001 0.218	0.005 0.766	-0.018*** 4.024	-0.009** 2.330	-0.011*** 2.552	0.000 0.063
CAL	0.039** 2.040	0.258*** 7.164	0.037* 1.699	0.019 0.784	0.182*** 5.351	0.040** 2.073	0.251*** 6.902	0.037* 1.716
BUDGETL	0.000 0.013	-0.076*** 2.539	-0.003 0.075	0.040 1.002	-0.091*** 2.432	0.000 0.015	-0.069** 2.274	-0.003 0.083
INFLL	0.000 0.457	0.004 0.255	0.000 0.500	0.000 0.473	0.000 0.820	0.000 0.466	0.001 0.039	0.000 0.503
IMPGL	0.011 1.133	0.026 1.041	0.008 0.729	0.008 0.569	0.009 0.683	0.011 1.114	0.033 1.344	0.008 0.702
FDIL	0.135*** 3.514	-0.038 0.811	0.138*** 3.055	0.150*** 2.984	0.092 1.549	0.134*** 3.482	-0.039 0.817	0.136*** 3.018
SSHNG	-2.339*** 2.667	-0.837** 2.233	-1.600** 2.536	-0.874 0.977	-1.627*** 3.575	-1.490*** 3.113	-0.889** 2.351	-1.633*** 2.590
WIND						0.000 0.143	0.001 0.433	0.000 0.055
RICHTER						-0.165* 1.917	-0.140 1.165	-0.176* 1.786
Observations	1574	374	1138	745	767	1512	374	1138
Adjusted-R2	0.16	0.36	0.14	0.10	0.29	0.15	0.35	0.14
F-test	3.38	7.45	2.84	2.05	5.98	3.19	6.96	2.82

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Variable X^{R}_{i1t-R}:	(1)	(2)	(3)	(4)	(5)	(6)
	Illiteracy	Institutional strength	GDP per capita	Government consumption	Exports	Tropics
DDAMG	28.020	-48.246*	-69.527*	-149.446**	-337.973***	-162.378***
	1.228	1.779	1.887	-2.462	4.519	2.682
DDAMG*X	-7.645***	1.179*	1.483*	6.381**	5.829***	81.333*
	2.798	1.798	1.795	2.410	4.461	1.881
X	0.000**	0.044***	0.000***	-0.078***	0.031***	-0.029
	2.381	3.405	4.303	2.698	3.571	0.080
GDPGL1	0.105***	0.177***	0.164***	0.160***	0.180***	0.182***
	2.685	5.964	5.462	5.326	6.103	6.071
RR	0.079***		0.082***	0.064***	0.035***	0.044***
	3.500		5.176	4.422	2.715	3.436
GCFGL	0.005	-0.003	-0.002	-0.002	-0.002	-0.002
	0.540	0.368	0.228	0.326	0.249	0.304
DOMCREL	-0.010	-0.009**	-0.001	-0.010**	-0.009**	-0.009**
	1.233	2.261	0.272	2.177	2.313	2.147
CAL	0.062**	0.039**	0.053***	0.036*	0.036*	0.040**
	2.094	2.016	2.702	1.796	1.897	2.046
BUDGETL	-0.019	-0.002	-0.010	-0.013	-0.020	-0.003
	0.479	0.056	0.337	0.433	0.701	0.108
INFLL	0.000	0.000	0.000	0.000	0.000	0.000
	0.483	0.441	0.457	0.391	0.555	0.429
IMPGL	0.012	0.011	0.011	0.011	0.010	0.010
	1.003	1.162	1.095	1.106	0.997	1.079
FDIL	0.273***	0.135***	0.126***	0.123***	0.099**	0.130***
	3.967	3.526	3.245	3.132	2.524	3.380
SSHNG	3.487***	2.452***	-1.459***	-1.564***	-1.591***	-1.411***
	2.545	2.794	2.996	3.268	3.346	2.940
Observations	980	1512	1488	1496	1504	1500
Adjusted-R2	0.20	0.15	0.15	0.17	0.18	0.16
F-test	3.68	3.18	3.09	3.48	3.52	3.24

; 27#4! -.#! 7'$:#! %#>2%70! 7.#! B.'36#! /3! m=Q! 6%2H7.! @%2?! 3'7&%':! P/0'07#%0! '3P! 27.#%! B237%2:! 1'%/'$:#0! ,P#>#3P#37! 1'%/'$:#! /0! m=Q! 6%2H7.8! /3! %#0>230#! 72! '! R! &3/7! B.'36#! /3! 7.#! 1'%/'$:#00! ^#6%#00/23! /0! #07/?'7#P! H/7.! 7.#! G'&0?'3S -'(:2%!,RJLR8!%'3P2?!#@@#B70!':62%/7.?0!-.#!'002B/'7#P!7S!07'7/07/B0!'%#!327#P!$#:2H!#'B.!#07/?'7#P!B2#@@/B/#370!<<<I!<<I! <!/3P/B'7#!7.#!0/63/@/B'37!:#1#:!'7!RI!TI!'3P!R*!>#%B#37!%#0>#B7/1#:(0!!

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Variable X^{R}_{i1t-R}:	(1) Stock market capitalization	(2) Domestic Credit	(3) Capital account openness I	(4) Capital account openness II	(5) Foreign Exchange Reserves
DDAMG	-63.983	-216.378***	-713.727***	-471.740	-219.313***
	0.371	3.370	7.681	0.595	3.384
DDAMG*X	147.943	228.482***	-611.937***	-98.289	71.252***
	0.442	3.309	7.702	0.562	3.359
X	1.002**	-0.042***	-0.109	-0.013*	0.031
	2.048	4.466	0.916	1.971	0.539
GDPGL1	0.130***	0.164***	0.176***	0.198***	0.176***
	3.243	5.549	5.297	6.498	5.873
RR	0.028*	0.056***	0.040***	0.052***	0.046***
	1.722	4.077	2.737	3.817	3.345
GCFGL	0.012	-0.002	-0.011	-0.006	-0.002
	1.129	0.305	1.588	0.829	0.297
DOMCREL	-0.022***		-0.005	-0.009**	-0.010**
	4.431		1.306	2.301	2.464
CAL	0.173***	0.032*	0.083***	0.041**	0.033*
	5.924	1.603	4.036	2.077	1.667
BUDGETL	-0.079**	0.011	-0.013	-0.007	-0.007
	2.204	0.384	0.445	0.229	0.228
INFLL	0.000	0.000	0.000	0.000	0.000
	0.151	-0.799	0.392	0.361	0.475
IMPGL	0.010	0.011	0.020**	0.008	0.009
	0.845	1.157	2.001	0.795	0.943
FDIL	0.031	0.116***	0.246***	0.127***	0.129***
	0.543	2.983	4.898	3.262	3.360
SSHNG	-1.783***	-1.563***	-1.657***	-1.433***	-1.648***
	4.021	3.273	3.316	2.935	3.419
Observations	867	1506	1225	1462	1491
Adjusted-R2	0.28	0.17	0.21	0.17	0.17
F-test statistic	5.07	3.53	4.27	3.36	3.45

; 27#4! -.#! 7'$:#! %#>2%70! 7.#! B.'36#! /3! m=Q! 6%2H7.! @%2?! 3'7&':! P/0'07#%0! '3P! 27.#%! B237%2:! 1'%/'$:#0! ,P#>#3P#37!1'%/'$:#!/0!m=Q!6%2H7.8!/3!%#0>230#!72!'!R!&3/7!B.'36#!/3!7.#!1'%/'$:#00!^#6%#00/23!/0!#07/?'7#P! H/7.!7.#!G'&0?'3S-'(:2%!,RJLR8!%'3P2?!#@@#B70!':62%/7.?0!-.#!'002B/'7#P!7S!07'7/07/B0!'%#!327#P!$#:2H!#'B.! #07/?'7#P!B2#@@/B/#370!<<<I!<<I!<!/3P/B'7#!7.#!7.#!0/63/@/B'37!:#1#:!'7!RI!TI!'3P!R*!>#%B#37!%#0>#B7/1#:(0!

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5:$':'S]#%7%'3P!X!D0!Q2:/7/B':!#B232?(!2@!:'%6#!3'7&%':!P/0'07#%00!aU@2%P4![:'%#3P23!Q%#00`!RJJV0!
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]':7'6/!]!G0!AB232?#7%/B!'3':(0/0!2@!>'3#:!P'7'0!E#07!M&00#U4!E/:#(!q!M230`!)**T0!
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]'%%2!^0!=#7#%?/3'370!2@!#B232?/B!6%2H7.4!5!B%200SB2&37%(!#?>/%/B':!07&P(0![''?$%/P6#4!D9-!Q%#00`!RJJ+0!
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]#3023![I!APH'%P!X![0!F3P#%07'3P/36!7.#!#B232?/B!'3P!@/3'3B/':!/?>'B70!2@!3'7&%':!P/0'07#%00!=/0'07#%!
^/0W!D'3'6#?#37!M#%/#0!;20!C0!E'0./36723!=[4!E2%:P!]'3W`!)**C0!
!
[./33!DI!G/%2!90!E.'7!?'77#%0!@2%!@/3'3B/':!P#1#:2>?#37w![''>/7':!B237%2:0I!/307/7&7/230I!'3P!/37#%'B7/2300!
X2&%3':!2@!=#1#:2>?#37!AB232?/B0!)**K`LR,R8`!RKVSRJ)0!
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APH'%P0!M0![''>/7':!B237%2:0I!B'>/7':!@:2H!B237%'B7/230I!'3P!?'B%2#B232?/B!1&:3#%'$/:/7(0!!X2&%3':!2@!
937#%3'7/23':!D23#(!'3P!"/3'3B#!)**+`)K,T8`!LRCSLC*0!
!
m%##3#!E0!Y/3#'%!?2P#:0!@2%!>'3#:!P'7'0!934!Y9D=AQ!AB232?#7%/B!D2P#::/36!m&/P#!n2:&?#!R0!Q:'/31/#HI!
;_4!AB232?#7%/B!M2@7H'%#I!93B`!)**)0!
!
m'::&>!X!YI!M'B.0!X!=I!D#::/36#%!5!=0!m#26%'>.(!'3P!AB232?/B!=#1#:2>?#370!;]A^!E2%W/36!Q'>#%!;20!
KLCJ`!RJJL0!
!
G'::/P'(!-0!D/6%'7/23I!%/0W!'3P!:/e&/P/7(!B2307%'/370!/3!A:!M':1'P2%0!AB232?/B!=#1#:2>?#37!'3P![&:7&%':!
[.'36#!)**K`TC,C8`!LJV!SJ)T0!
!
G'&0?'3!X0!D/0?#'0&%#P!1'%/'$:#0!/3!#B232?#7%/B!'3':(0/04!Q%2$:#?0!@%2?!7.#!%/6.7!'3P!>%2$:#?0!@%2?!7.#!
:#@70!X2&%3':!2@!AB232?/B!Q#%0>#B7/1#0!)**R`RT,C8`!T+SK+0!
!
G'&0?'3!XI!-'(:2%!E0!Q'3#:!P'7'!'3P!&32$0#%1'$:#!/3P/1/P&':!#@@#B700!AB232?#7%/B'!RJLR`CJ,K8`!RV++S
RVJL0!

G23/6!50!=2!/?>%21#?#370!/3!621#%3?#37!e&':/7(!3#B#00'%/:(!%#P&B#!7.#!/3B/P#3B#!2@!M&PP#3!M72>0w!
D'3&0B%/>7`!)**T0!
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G2%H/B.!m0!AB232?/B!Y#00230!2@!7.#!\2$#!A'%7.e&'W#0!AB232?/B!=#1#:2>?#37!'3P![&:7&%':![.'36#!
)***`!T)RSTC)0!
!
G&7B./023!DI!;2(!90!G2H!$'P!'%#!7H/30w!a&7>&7!B2070!2@!B&%%#3B(!'3P!$'3W/36!B%/0#00!X2&%3':!2@!D23#(I!
[%#P/7!'3P!]'3W/36!)**T`V+,C8`!+)TS+T)0!
!
G&7B./023!DI!;2(!90!M&PP#3!M72>0!'3P!7.#!D#U/B'3!H'1#0!X2&%3':!2@!=#1#:2>?#37!AB232?/B0!)**K`+J,R8`!
))TS)CL0!
!
9Q[[0![:/?'7#![.'36#4!-.#!Q.(0/B':!MB/#3B#!]'0/00!m#3#1'4!937#%621#%3?#37':!Q'3#:!23![:/?'7#![.'36#`!
)**+0!
!
9^9;0!=/0'07#%!^#P&B7/23!'3P!7.#!G&?'3![207!2@!=/0'07#%0!5BB#00#P!'74!.77>4llHHH0/%/33#H002%6`!)**T0!
!
90:'?!;0!m%2H7.!#?>/%/B04!5!>'3#:!P'7'!'>>%2'B.0!b&'%7#%:(!X2&%3':!2@!AB232?/B0!RJJT`RR*`!RR)+SRR+*0!
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X2(B#!XI!;'$'%!D0!M&PP#3!M72>0I!$'3W/36!B%/0#0!'3P!/31#07?#37!B2::'>0#0!/3!#?#%6/36!?'%W#700!
E#::#0:#(![2::#6#!=#>'%7?#37!2@!AB232?/B0!E2%W/36!Q'>#%!x*R`!)**K0!
!
\'.3!D!A0!-.#!P#'7.!72::!@%2?!3'7&%':!P/0'07#%04!-.#!%2:#!2@!/3B2?#I!6#26%'>.(I!'3P!/307/7&7/23000!^#1/#H!2@!
AB232?/B0!'3P!M7'7/07/B0!)**C`L+,)8`!)+Rh)LC0!
!
;'%'('3!Q!\0!D'B%2#B232?/B!/?>'B7!2@!3'7&%':!P/0'07#%0!23!'!0?'::!/0:'3P!#B232?(4!#1/P#3B#!@%2?!'![mA!
?2P#:0!5>>:/#P!AB232?/B0!Y#77#%0!)**R`R*`!+)RS+)V0!
!
;/BW#::!M0!]/'0#0!/3!P(3'?/B!?2P#:0!H/7.!@/U#P!#@@#B700!AB232?#7%/B'!RJLR`CJ,K8`!RCR+SRC)K0!
!
;2(!9I!;&:'0%/!50!E.'7!P2!#U26#32&0!0.2BW0!7#::!&0!'$2&7!6%2H7.!7.#2%/#0w!D'3&0B%/>7`!)**+0!
!
Q'U023![!G0!F0/36!H#'7.#%!1'%/'$/:/7(!72!#07/?'7#!7.#!%#0>230#!2@!0'1/360!72!7%'30/72%(!/3B2?#!/3!-.'/:'3P0!
5?#%/B'3!AB232?/B!^#1/#H!RJJ)`L),R8`!RTSVV0!
!
^'PP'7Z![0!5%#!#U7#%3':!0.2BW0!%#0>230/$:#!@2%!7.#!/307'$/:/7(!2@!2&7>&7!/3!:2HS/3B2?#!B2&37%/#0w!X2&%3':!2@!
=#1#:2>?#37!AB232?/B0!)**+`LC`!RTTSRL+0!
!
^'?B.'%'3!^0!=2#0!7.#!#UB.'36#!%'7#!%#6/?#!?'77#%!@2%!%#':!0.2BW0w!A1/P#3B#!@%2?!H/3P072%?0!'3P!
#'%7.e&'W#00!X2&%3':!2@!937#%3'7/23':!AB232?/B0!)**+`+V`!VRhC+0!
!
^'0?&00#3!-!;0!D'B%2#B232?/B!/?>:/B'7/230!2@!3'7&%':!P/0'07#%0!/3!7.#!['%/$$#'30!9D"!H2%W/36!>'>#%!
EQl*Cl))C`!)**C0!
!
MB.H'%7Z!A0!5!3##P:#00!72::!2@!3'7&%':!P/0'07#%00!]20723!m:2$#!Vl)Vl)**K0!
!
M#:B&W!"I!_#:P'3!A0!a3!7.#!?'B%2#B232?/B!/?>'B7!2@!7.#!5&6&07!RJJJ!#'%7.e&'W#!/3!-&%W#(4!'!@/%07!
'00#00?#370!5>>:/#P!AB232?/B0!Y#77#%0!)**R`L`!CLVSCLL0!
!
MW/P?2%#!DI!-2('!G0!=2!3'7&%':!P/0'07#%0!>%2?27#!:236S%&3!6%2H7.w!AB232?/B!93e&/%(!)**)`C*,C8`!KKCS
KL+0!
!
MW/P?2%#!DI!-2('!G0!AB232?/B!P#1#:2>?#37!'3P!7.#!/?>'B70!2@!3'7&%':!P/0'07#%00!AB232?/B!Y#77#%0!
)**+`JC`!)*S)T0!
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-2:!^I!Y##W!"0!AB232?/B!'3':(0/0!2@!3'7&%':!P/0'07#%00!93!=2H3/36!-I!a:07.22%3!5I!-2:!^I!#P000![:/?'7#!
B.'36#!'3P!%/0W0!Y23P234!^2&7:#P6#`!RJJJ`!V*LSV)+0!
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-2H30#3P!^0!^/0W!'3P!/30&%'3B#!/3!1/::'6#!93P/'0!AB232?#7%/B'!RJJC`K),V8`!TVJSTJR0!
!
FP%(![0!^/0W!'3P!0'1/36!/3!;2%7.#%3!;/6#%/'0!5?#%/B'3!AB232?/B!^#1/#H!RJJC`LT,T8`!R)L+SRV**0!
!
n20!^I!n#:'0B2!DI!P#!Y'$'07/P'!A0!AB232?/B!'3P!02B/':!#@@#B70!2@!A:!;/y2!/3!AB&'P2%I!RJJ+SRJJL0!937#%S
5?#%/B'3!=#1#:2>?#37!]'3W!-#B.3/B':!Q'>#%!Qa nSR*+`!RJJJ0!
!
_'36!=0![2>/36!H/7.!P/0'07#%4!-.#!/?>'B7!2@!.&%%/B'3#0!23!/37#%3'7/23':!@/3'3B/':!@:2H0I!RJ+*S)**)0!
D'3&0B%/>7`!)**K0!